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Zoological Society of Buttalo, Inc. sion Statemen

he Zoological Society of Buffalo, Inc. is an independent, non-profit corporation organized for the establishment, maintenance and operation of the Zoological Gardens; for the education and recreation of the people and visitors of the Niagara Frontier; for the advancement and encouragement of the science of zoology; for the practice of conservation of the world's wildlife; and for the exhibition of diverse species of animals from throughout the world

2004 2003 2002

370,311 363,182 347,083 329,819

From the President Donna M. Fernandes, Ph.D.

he year 2006 was a banner year for the Buffalo Zoo, despite some adversities. Attendance reached 391,729 visitors and would have been higher if it had not been for the 10-day shut down following the October snowstorm. The surprise storm caused significant damage to some of our animal exhibits and visitor facilities although, fortunately, no animals were harmed. Every awning, tent and canopy collapsed from the weight of the heavy snow. The Lorikeet Landing exhibit was destroyed, and the Celebes ape and snow leopard exhibits suffered structural damage. During the closing, the staff of every department spent many hours assisting the grounds and maintenance crew with the massive clean-up effort. It was impressive to see the entire Zoo staff come together as a team to help in our recovery.

Our Association of Zoos and Aquariums (AZA) accreditation inspection also occurred this year. While the AZA team was very impressed with the overall appearance of the Zoo and our remarkable progress over the last five years, several areas of concern were noted, particularly the lack of an aseptic surgery suite in the veterinary hospital and the need for more indoor holding space for our three Asian elephants. At our accreditation hearing, the commission voted to table the Buffalo Zoo for one year to give us time to address these deficiencies. Design work on the renovation of the veterinary hospital and Elephant House began last fall, along with a new campaign strategy to raise the funds necessary to accomplish the required renovations.

In addition to gearing up to raise this money, the development office maintained an ambitious schedule of fundraising activities. Catillion 2006, the "Boomerang Ball," raised more than \$75,000 for the Zoological Society of Buffalo Foundation, Inc. Three education grants were received, including \$23,000 from HSBC Bank for conservation programs, \$2,400 from the Children's Foundation of Erie County for camp scholarships and \$1,500 from the Zemsky Family Foundation to support Zoomobile visits to underserved community and school groups. The Zoo was also the recipient of grants to be used for our Capital Campaign, including \$150,000 from the James H. Cummings Foundation for the veterinary hospital expansion project and \$15,000 from the Josephine Goodyear Foundation for the rainforest exhibit. An unexpected grant of \$50,000 was also received from the Garman Family Foundation, which will go either toward the Elephant House or animal hospital campaigns. Other successes included the Annual Fund, which brought in a record of \$271,000, and the membership program, which ended the year \$100,000 over budget with 18,000 member households

On the marketing side, the Zoo continued its relationship with major sponsors, NOCO, Univera, Wegmans, Perry's Ice Cream, Sahlen's and Tops Markets. Following a competitive bid process, Coca-Cola became the Zoo's official beverage sponsor. The Zoo's docent organization also received a sponsor, as we entered into a new sponsorship agreement with Greater Buffalo Savings Bank. Another new sponsor, Fisher-Price, became the presenting sponsor of Grandparent's Day and provided toys, games, books and materials for our educational programs, strollers for guest services and childfriendly tables at our Beastro concession area. Our annual Easter Bunny and Santa breakfasts, as well as our Mother's Day Brunch, were also successful and brought in a total of \$29,000.

The animal department continued our mission of conservation through captive breeding programs, as well as participating in an international nous fluid pump, a Doppler monitor, two ultrasound probes and a new surgery light. The grounds and maintenance departments also had a very busy year. On April 29, the Zoo was the recipient of the local Arborist Association Arbor Day Project. Approximately 15 tree companies and 75 volunteer arborists spent the day pruning our shade trees, clearing branches and removing dead trees from our 23-acre facility. Over the spring and summer months, the maintenance department, with help from some outside contractors, worked hard to prepare the Zoo for our AZA accreditation site inspection. Repairs included the replacement of many panes of broken glass around the Zoo, restoring the concrete seating areas around the bighorn sheep and rhino exhibits, new roofs at the wallaroo barn and shelter house, fabrication and installation of new floor hatches to the bear exhibits and replacing sinks, faucets and water lines in the veterinary hospital. Horticulturist Steve Mead also established a relationship with Eco-Cell, an organization dedicated to restoring and recycling unused cellular phones. While the Zoo is paid up to \$10 per cell phone we send to the company, the program also benefits elephant and mountain gorilla populations in the wild. Cell phones contain coltan, a rare mineral found in the Congo, and illegal mining for the ore is occurring, resulting in the destruction of gorilla and elephant habitats. Eco-Cell refurbishes the usuable phones and distributes them to women's shelters, while the unusable phones are recycled under strict EPA guidelines. To date, the Zoo has turned in more than 1,400 phones and earned \$1,300 in revenue from the program.



effort to save frog species that are facing extinction. Animal Curator, Kevin Murphy, and keeper, John Kast, traveled to Panama to participate in Project Golden Frog. While in Panama, they constructed a filtration system for the new amphibian facility in El Valle and collected targeted species from the wild. The goals of this program is to treat, maintain and breed frogs native to the El Valle area to stave off extinction from a deadly fungus that has recently spread through Panama. The Zoo's Cars For Conservation fund, collected from a portion of the Zoo's parking lot fees, and some creative fundraising by the reptile keepers, enabled the Buffalo Zoo to pay a Panamanian keeper's salary for one year to help staff the new facility. Kevin and John have also given several community presentations about their work in Panama to help raise public awareness about the threat of chytrid fungus.

Additionally, in the veterinary department, a major upgrade of equipment was made, including purchases of a serum chemistry machine, a small animal isolette, an intrave-

Financially, 2006 ended on a very positive note with a modest operating surplus of \$25,000. On October 25, we were also pleased to move forward with the groundbreaking ceremony for the South American Rainforest. This new indoor facility is the crown jewel in the Zoo's revitalization and has taken years of design and fundraising to bring to fruition. Our first new species for the Rainforest, a female giant anteater, arrived in December.

While we have affectionately dubbed next year as the "Year of Construction," we are excited about continuing our progress. We would like to extend our gratitude to the community for all the support we have received in helping us move forward with our goals!

New Exhibits



MANGROVE SNAKE EXHIBIT

The Reptile House, which opened in 1942, features 26 exhibits of animals from all over the world, including turtles, snakes, lizards, frogs and an American alligator. In July 2006, the Buffalo Zoo was pleased to add mangrove snakes to this collection for the first time. Featuring tree branches, logs and a concrete floor that enables the bottom of the exhibit to be flooded, the exhibit is designed to simulate the snakes' native mangrove swamp habitat. Visitors can now view this arboreal and mildly venomous species in a corner exhibit between the Egyptian dab lizard and Mexican lance-headed rattlesnake exhibits.

Animal Collection Inventory

Japanese macaque (born 2006)







SOUTH AMERICAN RAINFOREST

Despite the setback caused by the surprise October snowstorm, the groundbreaking ceremony for the South American Rainforest exhibit took place as scheduled. On October 25, local government leaders and Buffalo Zoo board members joined Buffalo Zoo President and CEO Donna M. Fernandes, Ph.D., in picking up their shovels to officially announce the project was underway. Modeled after the unique habitat within the Amazon basin in Venezuela's Canaima National Park, the fully enclosed South American Rain Forest exhibit will feature a two-story waterfall, as well as ramps and overlooks to enable visitors to view dozens of colorful free-flight birds. Along their journey, visitors will also encounter a remarkable collection of species, including squirrel monkeys, red howler monkeys, tamandua, vampire bats, giant anteaters, capybara, ocelots, anacondas, piranhas, giant river turtles, armadillos, dwarf caiman, roseate spoonbills, boat-billed herons, scarlet ibis and toucans. The 18,000 square foot complex is the centerpiece of the Zoo's master plan and is designed to provide visitors with an unforgettable tropical experience! The exhibit is scheduled to open in July 2008.

North American river otter (acquired 2006)



Species of significance born or hatched in 2006

Puerto Rican crested toad, Sulawesi crested macaque, Brazilian agouti, gemsbok, Rocky Mountain bighorn sheep, Japanese macaque, addax, reticulated giraffe, prehensiletailed porcupine, maned wolf, Rio Fuerte beaded lizard, black tree monitor, Indochinese box turtle, Mexican lanceheaded rattlesnake, scheltopusik, desert iguana, Chinese three-striped box turtle, green crested basilisk

Species or specimens of significance acquired in 2006 Lemur tree frog, Pratt's rocket frog, robber frog, Panamanian golden frog, ring-tailed lemur, North American river otter, Amur tiger, snow leopard, giant anteater, hump-headed dragon, Eastern massasauga, Annam leaf turtle

| | 2006 |
|--------------------|---------------------|
| | Species / Specimens |
| Mammals | 55/175 |
| Birds | 43/193 |
| Reptiles 45/213 | |
| Amphibians | 15/191 |
| Fish | 7/384 |
| Invertebrates | 2/158 |
| TOTALS | 167/1314 |
| | |

Research and Conservation



"Gauging Bite Strength at Different Gapes of Lions and Tigers"

Frank Mendel, Ph.D., SUNY Buffalo Department of Anatomy

Fluid-filled, gauged, puncture proof, non-toxic hoses of different diameters were presented to lions and tigers in order to gauge their bite strength. Data collected will be applied to extinct sabertoothed cats.



The purpose of this study is to examine the relationship between arousal and vocal output in captive Asian elephants.

"Electrocardiography in Elephants"

Susan Bartlett and Noha Abou-Madi, DVM, MS, Cornell University

This study is assessing the most effective and accurate techniques to perform electrocardiography on elephants. Normal ranges for P-QRS-T complexes and the effects of body weight, sex, age and species will be established.

"Pregnancy Diagnosis Through Urine Hormone Analysis in Giraffes"

Janine Brown, Nichole Abbondanza, National Zoological Park Conservation and Research Center; Gerald Aquilina, Vicki Hodge, Buffalo Zoo

The purpose of this pilot study is to determine if pregnancies in giraffes can be accurately diagnosed through urine hormone levels.

"Correlations of Arousal and Vocal Output in Asian Elephants

Jennifer Schneider, graduate student, Department of Biology, SUNY at Buffalo



Education

he Zoo's education programs continued to delight participants of all ages. The incredibly popular Cub Club expanded to three sessions per week to accommodate demand. Our nature camp, offered throughout the summer and during spring and winter breaks, was filled to capacity for most weeks and generated more than \$60,000 in revenue. The Zoo also hosted 21 students from Studio Arena's summer camp, who developed three zoothemed plays that were performed at the Buffalo Zoo at the conclusion of the program.

The successful Mentoring Young Scientists program began its second year. Funded by a federal grant from the National Leadership Program of the Institute of Museum and Library Services (IMLS), this after-school program teaches disadvantages seventh grade students about animal behavior, wildlife conservation and animal health. In addition to being replicated at the Virginia Aquarium and Marine Science Center as part of the multi-year grant, the curriculum was also used to develop a new summer Wildlife Quest teen program at the Buffalo Zoo. During this summer program, teens participate in hands-on activities while exploring topics, including animal behavior, behavioral enrichment, animal training and healthcare, wildlife conservation and careers in animal-related fields.

For 10 days in August, the education department also hosted the Wyland Clean Water National Tour, which featured a giant water conservation maze produced by the Wyland Foundation and Minotaur Mazes. Thousands of visitors traveled through the maze, wrote letters



Pretend camping in

Cub Club 2006

to their senators supporting the Clean Water Act and took part in creating a giant aquatic themed mural. Through exploration, scientific inquiry and artistic expression, the activities were designed to help teach visitors more about the conservation of various watershed habitats.

Through the education department's non-fee based programs, the Buffalo Zoo welcomed more than 245,000 visitors who took part in tours, keeper talks, docent interpretations and activities in the Children's Zoo, Lorikeet Landing and Living Treehouse. More than 68,000 Zoo patrons registered for the fee-based programs, including teacher workshops, family workshops, Cub Club, seasonal camps, Scout programs, Zoo Snoozes, birthday parties, distance learning and onsite school programs.

In 2006, the education department brought in approximately \$244,000. Volunteers, including the Zoo Crew, interns and docents, also completed 29,291 hours of service to help the Zoo continue its mission of teaching visitors more about wildlife conservation.

Development and Marketing



Channel 7's Aaron Mentkowski, one of the celebrity judges, and his wife, Sharon, enjoy Polar Bites!

Valentine's Day Adopt an Animal Program

It was another successful year for this program, as approximately 900 valentines were sold! For \$10, loved ones received an adoption certificate, a 4 oz. chocolate heart from Fowler's and two guest passes to the Zoo.

Polar Bites

Due to its growing popularity, Polar Bites 2006 was held for the first time at the Hyatt Regency on February 23 to accommodate the 1200 guests who attended. Sponsored by Techium, Inc, M&T Bank, WUTV-FOX 29 and 97 Rock, the event featured food, beer and wine selections from more than 35 of the area's finest establishments. Other highlights of the evening included a basket auction, silent auction and animal visits. The event was a huge success, as more than \$37,000 was raised for the Zoo.

Wines in the Wild

Hosted by the Pro Zoo Board and the Women's Board, Wines in the Wild 2006 raised more than \$56,000 for the Zoo's Adopt an Animal program. Approximately 2,200 guests attended this ever-growing annual event, sponsored by Bank of America, Sargento Foods, Star 102.5 FM and WUTV Fox 29. The event was held on July 26 and featured food, beer and wine selections from more than 40 local restaurants. Visitors also enjoyed a basket auction and silent auction offering a wide variety of prize items, as well as animal visits.

Labor Day at the Zoo

Presented by the NFTA, Tops Markets, Fox 29 and WBEN 930 AM, Labor Day at the Zoo was held on September 4. Visitors received \$1 admission when they presented a valid coupon, which was available at Tops. Activities included a bounce house, games and animal feedings.

Critters For the Zoo

Thanks to an invitation from Burt Notarius, president of the Premier Group, and with the assistance of four major wine distributors, the Zoo participated in the Critters For the Zoo program. The Buffalo Zoo received 5 percent of the proceeds in September and October from the sale of several wines featuring animals on their labels. The program netted close to \$15,000 for the Zoo.

Art Gone Wild

Organized by the Zoo's animal department, the fourth Art Gone Wild event was held on November 16 at the Pearl Street Grill and Brewery. The event featured the sale and auction of art created by a variety of Buffalo Zoo animals. More than \$8,000 was raised for equipment that will be shared within the animal department.

Wild Wednesdays

WKBW-TV Channel 7 continued to air weekly segments highlighting different animals at the Zoo. During these segments, upcoming events and attractions were also promoted.

Selected Special Events

Warm Up With the Cold-Blooded

In January, Buffalo Zoo visitors were invited to attend this event inside the Reptile House. As they warmed up with hot chocolate and coffee, generously donated by Sysco Food Services, reptile lovers had the opportunity to listen to keeper talks, enter a raffle and observe animal handling demonstrations and feedings.

Family Valentine's Day

ILaunched for the first time, this event proved to be a success! On February 12, visitors enjoyed making enrichment items for the animals, as well as Valentine's Day cards, which the marketing staff delivered to the appropriate animal departments the next day. Snacks were also available throughout the day.

Wild About Wellness Health Fair

On May 20, the Buffalo Zoo teamed up with the Independent Health Foundation to present the second annual Wild About Wellness Health Fair. The event featured free health screenings and the chance for visitors to meet with local health and wellness experts to learn how to lead a healthier lifestyle.

Elephantastic Weekend

This ever-popular event, presented by Perry's Ice Cream, was held on June 3 and 4. Pachyderm fans were delighted with elephant shows, including Bathtime With Buki and Elephant Art With Surapa, games, raffles and free samples of Perry's newest ice cream flavor—Disappearing Bubblegum.

Earth Day Expo

Together with the WNY Earth Day Committee, the Buffalo Zoo hosted this event on June 25. Emphasizing the Zoo's conservation message, the Earth Day Expo offered visitors the opportunity to meet with area environmental groups to learn what we can all to do become more earth-friendly and how to protect our planet. Other activities included a children's scavenger hunt and the chance to win a free kid's bicycle, donated by Ski Market. The event also marked the kick-off for the Zoo's participation in the Eco-Cell program. Visitors received \$1.00 off regular Zoo admission for each cell phone they donated during the event.

Wonders of Water

This educational event, inspired by the AZA-initiated campaign, was held on August 5. Highlights of the event included games, a sea lion show and a life-sized water maze designed by conservation artist, Wyland. On exhibit from August 4-13, the 1,000 square-foot maze served as a fun interactive learning display. By challenging visitors to navigate through themed habitats and various "pollutants." the maze also taught visitors how they can help improve the world's waterways.

Grandparents Day

This event, presented by Fisher-Price, took place on September 9. Activities included live music, a Power Wheels track, bounce house, play stations, Zoolympic games for kids, prizes from WHTT 104.1 FM and the chance to meet with area vendors featuring new ideas to encourage interactive play. Grandparents also received free admission with each paid child's admission and \$5 off any grandparent Zoo membership purchased that day.

Howl-O-Ween Hayrides

The Buffalo Zoo's 10th annual Howl-O-Ween Hayrides were scheduled for October 20, 21, 27 and 28. However, the event was canceled the first weekend due to large amounts of debris left from the snowstorm. After staff from every department worked hard to clear branches from pathways, Zoo grounds were declared to be safe for visitors to enjoy the event the following weekend. Sponsored by Tops Markets, this friendly, not frightful event featured treat stations,

hayrides, games, apple cider and donuts.

Children of all ages lined up for Wyland's Watershed Maze that was here for the Wonders of Water celebration



Friends of the Zoo

The Board and Staff of The Zoological Society of Buffalo. Inc. would like to thank all of the individuals and organizations listed below. All leadership gifts made during the 2006 calendar year are acknowledged here. Every effort has been made to ensure accuracy. If vou notice any mistakes or omissions. please notify the Development Office at the Buffalo Zoo. We are grateful to all of our donors for their continuing support and generosity.

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2006 Annual Fund Dorothy T. Ferguson, chair

The Annual Fund supports the operation of the Buffalo Zoo. The unrestricted gifts from all segments of the community assist in carrying out the mission of conservation, recreation and education for all Zoo visitors. In 2006, more than \$271,000 was given to support the Zoo. Listed below are the leadership donors who supported the 2006 drive.

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Maintenance Ronald Zunner, Chief Engineer

Maintenance Associates: Gerald Beresniewicz Christopher Galas Mark Knight David Nowicki

Engineers: Stephen Adamczyk Roy Artemyak Shane Bockhahn Steven Moziak

2006 Revenue Statement

Revenues Total \$5,802,061



Special Services \$268,413 4.6%

Special Events \$80,087 1.4%

Public Support \$1,946,065 33.5%

Membership \$910,310 15.7%

Miscellaneous \$68,488 1.2%

- Contributions \$441,587 7.6%

- Sponsorships \$141,500 2.4%

- Guest Services \$903,499 15.6%

Admissions \$1,042,112 18.0%



2006 Expense Statement Expenses Total \$5,777,190

Materials/ Supplies \$1,328,819 23.0%

Personnel \$3,023,904 52.3%

0ther \$1,424,416 24.7%

Net Deficit (\$24,870)