



2007

The Zoological Society of Buffalo, Inc. is an independent, non-profit corporation organized for the establishment, maintenance and operation of the Zoological Gardens; for the education and recreation of the people and visitors of the Niagara Frontier; for the advancement and encouragement of the science of zoology; for the practice of conservation of the world's wildlife; and for the exhibition of diverse species of animals from throughout the world.

	Zoo Attendance
2013	511,884
2012	455,283
2011	411,194
2010	423,887
2009	456,414
2008	414,794

412,369

## FROM THE PRESIDENT

Donna M. Fernandes, Ph.D.

EVEN though our new polar bear habitat won't open until 2015, it is safe to say that 2013 was by all accounts the year of the polar bear. It began with the best kept secret in town, a newborn polar bear being hand-reared by our vet tech Alice Rohauer until the cub's public debut on March 1st. Little Luna became an instant media sensation, with international coverage of her every move, her first foray into a kiddy pool, first steps out on exhibit and of course. the arrival of her pal Kali, the orphaned cub from Anchorage, Alaska. Thank you to M&T Bank for arranging for and underwriting the costs of Kali's transportation on UPS.

Luna became the face of our public campaign, with the compelling slogan "Our Bears Belong in Buffalo". At the start of 2013, the campaign stood at just under \$13.4 million. By the end of the year, we had exceeded our goal and raised \$18.2 million. Countless individuals, foundations, and businesses contributed to the campaign. Sweet Jenny's, Oh Pour L'amour Du Chocolat, Ben Garelick Jewelers, Salvatore's Italian Gardens, McCullough Coffee and Tim Horton's all held special sales on behalf of the polar bears, Russell Salvatore donated all of the proceeds from his book to the campaign, along with making a personal gift. The Women's Board sold t-shirts and contributed \$10,000 to the campaian while, the Docent wrist band sales brought in another \$16,000. Our government partners, particularly New York State, carried us over the finish lines with sizable gifts from the State Senate, State Assembly, and Governor. The City of Buffalo also included us in their capital budget for the third year in a row! I'd also like to acknowledge Erie County for being the first to support the campaign and for being the biggest donor of all.

With so many successful events and a notable increase in Zoo attendance, we were able to utilize the extra

earned revenues to address a number of deferred maintenance issues that had plaqued us for quite some time. Projects included replacing the roof on the maintenance building, replacing damaged exhibit glass in the rainforest; gorilla; and hvena exhibits, replacing the sliding alass doors to Beastro, and replacing the awnings in our concession area and sea lion exhibit. We also added a new pool to the tiger exhibit to accommodate our growing bear cubs. Thank you to Beauty Pools for donating a portion of the costs of the new pool. Capital funds from the Zoological Society of Buffalo Foundation were used to purchase a new skidloader, tractor, and, to the deliaht of our vouna visitors, a new train. With grant support, we also traded in the old Ford Friendship minivan to acquire a new Zoomobile decorated with a colorful animal-themed wrap to help the vehicle stand out as a mobile advertisement for the Zoo and our Zoomobile program.

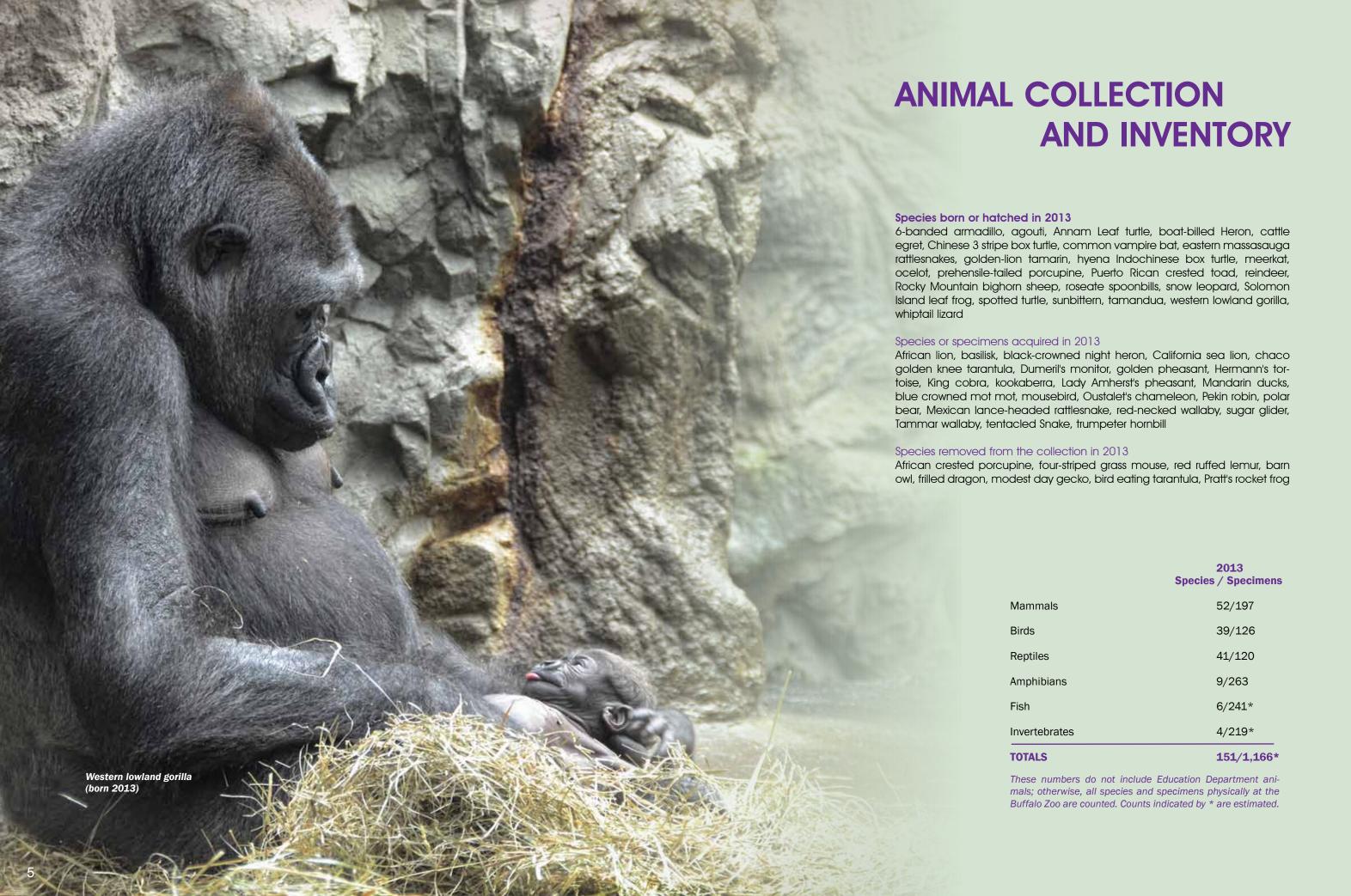
Although the polar bear cubs aarnered the lion's share of attention, we had several other high profile births at the Zoo last year, including a Western lowland gorilla and Brazilian ocelot. For the first time ever, we had eastern Massasauaa rattlesnakes born as well as our first successful hatching of a sunbittern chick. Other births/hatchings included agouti, bighorn sheep, 6-banded armadillo, meerkats, prehensile tailed porcupine, tamandua, vampire bats, boat-billed heron, roseate spoonbills, whiptail lizards, spotted turtles, Annam leaf turtle, and Solomon Island leaf frogs. We produced a bumper crop of 1,400 Puerto Rican crested toad tadpoles that were transferred to Puerto Rico for release in November. We also released 70 hellbenders into local WNY waterways as part of the Zoo's headstart program with the Department of Environmental Conservation.

In 2013, Zoo Veterinarian, Dr. Kurt Volle, participated in three collaborative research projects in Costa Rica with veterinarians from the Fort Wayne Children's Zoo as well as veterinarians from the Costa Rican University of San Jose. One of the research projects involved placement of infrared cameras in the Plava Cabuyal region in order to survey the small carnivores inhabiting the area. The second project involved the immobilization of mantled howler monkevs in the Paraue Nacional Las Baulas to evaluate the effectiveness of certain immobilizing agents in order to collect blood samples and other biological data for the University of San Jose. The third project involved the collection of fecal samples from small carnivores and intrusive domestic mammals in the Plava Grande region in order to identify the diversity of internal parasites present in the area.

The Buffalo Zoo also won the Western New York Earth Day Award in the collaboration category for our work with hellbender headstarting. Lastly, Buffalo Zoo's Gates #3 and #4, located near the Rhino and Giraffe exhibits, were added to the State and National Registry of Historic Places. The gates were designed by African American architect John Brent who worked for the City of Buffalo during the Works Progress Administration.

The year ended on a high note when the demolition of the bear pits began in November and the campaian hit its goal of \$18 million. Thank you to everyone who made 2013 such an extraordinary year - our dedicated staff, our incredible board, particularly Chair Dorothy Ferguson who was consumed with the goal of completing the Bear Necessities campaign, and our government partners, who continue to provide both operating and capital support to make the Buffalo Zoo the most popular cultural destination in Western New York.







## Research Projects Supported in 2013

The Zoological Society of Buffalo recognizes that important contributions are made to the Zoo and to the profession through research efforts. The Society also recognizes that research benefits society at large by contributing to our collective knowledge of nature. Listed below are a selection of some of the research projects conducted in 2013 (or continued from 2012). These projects were conducted as a result of approval from the Zoo's Research and Conservation Committee and/or cooperation with Association of Zoos and Aquariums (AZA) requests.

#### **African Lion**

Rebecca Stites, Smithsonian's National Zoo

Fecal samples provided to study stress hormoes associated with separations from pride-mates, pre- and post-departure from the National Zoo.

#### Asian Elephant

Dr. Jill Mellen, Disney's Animal Kingdom John Lehnhardt, AZA Elephant Center Dr. Cheryl Meehan, Project Manager

A study to determine the environmental and husbandry factors that are most important to elephant welfare. Using a multi-disciplinary approach, we will establish science-based benchmarks for assessing individual elephant welfare by studying the population housed at Association of Zoos and Aquariums (AZA)-accredited zoos (290 elephants in 78 facilities). This is a multi-year study funded by the IMLS and member Zoos.

Dr. Michele Miller, Disney's Animal Kingdom

Dr. Sharon Deem, St. Louis Zoo

Dr. Ramiro Osaza, University of Florida

Dr. Francisco Olea-Popelka, Colorado State University

Dr. Dennis Schmitt, Ringling Bros. and Barnum Bailey Center for Elephant Conservation

A study to understand the transmission, diagnosis, and treatment of tuberculosis in the captive elephant population.

Chase LaDue, Canisius College Dr. Nancy Scott, Dallas Zoo A study of musth in captive male elephants

#### **Amur Tiger**

Dr. Julie Napier, Omaha's Henry Doorly Zoo and Aquarium

Dr. Erike Crook, Utah's Hogle Zoo

Dr. Doug Armstrong, Tiger SSP vet advisor

A study to determine the most common causes of morbidity and mortality of captive tiger subspecies held at AZA institutions in North American from 1992 through 2013.



#### Eastern Hellbender

Ken Roblee, New York State Department of Environmental Conservation Penny Felski, The Buffalo Zoo

Agreement with NYSDEC to hatch and rear hellbenders for release at age three into present and former range sites in New York State. Rearing of captive larvae and monitoring of 2012 released hellbenders continued into 2013.



#### Indian Rhinoceros

Dr. Monica Stoops, Cincinnati Zoo and Botanical Garden

Provided urine samples for a study to expand access to and build capacity for African and Asian rhino reproductive care.

Dr. Monica Stoops, Cincinnati Zoo and Botanical Garden

Provided urine samples to document sexual maturation in male Indian rhino through the measurement of urinary testosterone concentrations.

#### Polar Bear

Jacquelyn Heatwole and Dr. Charlotte Lindqvist, SUNY Buffalo JoAnne Simerson and Megan Owen, San Diego Zoo

A study examining the behavioral and developmental differences, if any, between a human-reared, female polar bear cub born in captivity and an orphaned, wild male polar bear cub, who are relatively close to one another in age.

Isabelle Cless, Heather Voss-Hoynes, Kristen Lukas, and Roy Ritzmann, Cleveland Metroparks Zoo and Case Western Reserve University

A study examining the distinctions in gait between pacing and non-repetitive locomotion in captive polar bears.

Terri Roth, Cinncinati Zoo and Botanical Garden Jocelyn Bryant, Brookfiled Zoo

A study to determine the baseline fecal cortisol concentration in female polar bears throughout the year; seasonal impacts on fecal cortisol concentrations or variability in female polar bears; and in fecal cortisol year-long profiles differ significantly between pregnant and pseudopregnant polar bears.

#### **Rock Hyrax**

Dr. Tamara Kruse, Veterinary Medical Center of Long Island Dr. Michael Garner, Northwest ZooPath

A retrospective study regarding diseases of captive rock hyraxes to identify disease patterns that aid in the captive management of hyrax.

#### Multiple species

Dr. Christy Hoffman, Canisius College

A study examining attention paid to simple and complex visual stimuli by carnivorous and non-carnivorous species including polar bear, spectacled bear, Japanese macaque, lion, serval, maned wolf, lowland gorilla, Rocky mountain bighorn sheep, roan antelope, spotted hyena, giant anteater, tamandua, white-faced saki, and meerkat.

Dr. Stephen Wallace, Eastern Tennessee State University

Whole deceased animals provided for the Osteology collection of the Neogene Vertebrate Paleontology Laboratory at East Tennessee State University for preservation and study.

Dr. Linda Munson, University of California at Davis AZA Contraception Advisory Group

Agreement to provide pathology samples for any animals involved in chemical contraception. Sample provision continued from previous years.

"The Frozen Zoo," San Diego Zoo San Diego, California

Agreement to provide samples to The Frozen Zoo.

The Frozen Zoo®, begun in 1975, is a collection of bioresources including fibroblast cell lines, semen, oocytes, embryos, DNA, blood, and tissue representing about 1,000 mammalian, avian, reptilian and amphibian species/subspecies. Samples are obtained opportunistically from both captive and wild collections throughout the world. The scope of this project is large and covers a wide variety of species of interest in zoo/aquarium collections and affects many conservation interests.









# Conservation Projects Supported in 2013



Financial support was provided to the following conservation organizations in 2013:

Anteater, sloth, armadillo specialist group - International Union for Conservation of Nature (IUCN) - Contributions to Grizzly & Wolf Discovery Center - Financial support of support the in-situ conservation of edentate. (South America)

Amphibian TAG - Provides discussion forums for amphibian husbandry, veterinary care, and ethical issues, recommends amphibian species for AZA studbooks and SSP Programs, establishes management, research and develops resources to help AZA accredited zoos develop successful conservation programs. (United captivity. (Houston, Texas) States)

Conservation and Research of Endangered Wildlife (CREW) - Leading the way to secure a positive future for endangered species. (United States - Cincinnati)

Friends of Laguna Atascosa Refuge - In-situ ocelot conservation and education contribution. (South America)

Fort Worth Zoo - Puerto Rican Crested Toad – The Fort Worth Zoo has received a North American Conservation Rican Crested Toad. (Texas)

brown bear conservation and rescue and Yellowstone National Park education efforts. (Western U.S.)

Houston Zoo El Valle Amphibian Conservation Center -Founded by the Houston Zoo, EVACC joined forces with the Panama Amphibian Rescue and Conservation Project to save twenty target species from a devastating disease caused by a fungus by learning how to breed them in

International Elephant Foundation - Financial support of in situ conservation projects. (Designate as Africa and Asia, but we support the Asian projects in India, etc.)

International Rhino Foundation - Financial support provided for North American Save the Rhino Campaian which helps to conserve rhinos in the wild. (Combined Federal Campaign (CFC)) (Designate as Africa and Asia, but we support the Asian projects in India, Nepal, etc.)

International Rhino Keepers Association - Financial Award for its ongoing conservation work with the Puerto support provided to support in situ rhino conservation programs. (USA, Asia, Africa - GLOBAL)

Lincoln Park Zoo Eastern Massassauga Rattlesnake International Snow Leopard Trust - Financial support of conservation efforts (United States?)

Lion Species Survival Plan - Committed to the management and welfare of lions in captivity, fulfilling an obligation to lions in the wild. (United States?)

Lion Tamarins of Brazil Fund - Support of the conservation, education, and release research projects for lion tamarins in situ. (Brazil)

Marine Mammal Center, Saulsalito, CA – Non-profit veterinary research hospital and education center dedicated to the rescue and rehabilitation of ill and injured marine mammals. (California)

Polar Bears International - Contributions to this non-profit organization dedicated to the worldwide protection of the polar bear. CFC (Canada)

Sahara Conservation Fund - Conserves the wildlife, habitats and other natural resources of the Sahara and its bordering Sahelian grasslands. (Africa)

Natural Partnerships Program. CFC (Himalayan region of Asia)

Tiger SSP – Maintain awareness about the plight of tigers and funding for their conservation. (Africa)

Turtle Survival Alliance - Contributions for turtle in-situ conservation and education in Asia and South America.

World Parrot Trust for The Ara Project - Works with parrot enthusiasts, researchers, local communities and government leaders to encourage effective solutions that protect parrots. (Costa Rica)

# Education

to help present the Zoo's third annual wild spaces. Paw of Approval Award.

The Buffalo Zoo received a small grant attendance on record for our Summer from the Society for the Study of Zoo Camp. The weekly camp spanned Amphibians and Reptiles to develop the course of seven weeks during the an outreach program called "Save summer and hosted 630 campers Your Backyard" about the conservation between the ages of 5 and 12 years. of local reptiles and amphibians. The reptile/amphibian species.

Interactive Learning and Collaboration drive in 2013. presents awards annually to organizations delivering outstanding interactive videoconferencing programs for grades K-12. Recipients are chosen based on teacher evaluations submitted through the CILC Web site.

Each year the Buffalo Zoo, in Other notable recognition received in conjunction with Polar Bears 2013 included a Museumwise Award International, awards one area from the Museum Association of New business the PBI Paw of Approval York for the collaborative education Award for green practices. In 2013, program called "Erie Canalway the award went to Natale Builders, Connections". This program is a who specialize in building unique collaboration with the Buffalo History custom homes in Western New York Museum where students travel to the using the latest green and energy History Museum to learn how the Erie efficient building techniques. Robert Canal affected the people in our Buchanan, President of Polar Bears area throughout history and then visit International and founder of Arctic the Delta Sonic Heritage Farm to learn Action Teams, came to the Buffalo Zoo how the canal affected farming and

The summer of 2013 saw the highest

program features one of our The Docent Organization of the Buffalo hellbenders from the Hellbender Zoo went above and beyond their Headstart Lab and several other local typical "educational" duties and took a very active role in raising funding for The Buffalo Zoo's distance learning the Arctic Edge exhibit construction. videoconferencing programs were Docents raised more than \$20,000.00 awarded a CILC Honorable Mention by selling Luna bracelets and Pinnacle Award. The Center for conducting a "Quarter" fundraiser



## Development, Marketing, and Special Events

#### Fundraisina campaians

capital campaian to raise money for the new Arctic Edge exhibit. The "Our Bears Belong in Buffglo" campaign started 2013 with \$13.4 million. By the year's end, it had exceeded its goal, reaching \$18.2 million, securing the future of polar bears in Buffalo.

The Zoo's Adopt-an-Animal program was also very successful in 2013. The ongoing annual adoption sales did well, and were boosted by a Valentine's Day promotion. the popular Christmas package, and the Spooky Halloween adoption package.

Other successful fundraising efforts included TOPS Shop for the Animals, the Buy the Animals Lunch program. and the Women's Board calendar sale and holiday luncheon.

#### Marketina and Sponsorships

The Zoo is very grateful for all of the generous sponsors who supported us in 2013. Our major sponsors included:

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#### **Online**

The widespread coverage of the baby polar bears and the "Our Bears Belong in Buffalo" campaign increased visitation to the Zoo's Facebook page, which had an average of 165,000 readers weekly over the spring and summer months. The Zoo's Twitter and InstaGram accounts, blog, YouTube channel, and website experienced similar spikes in interest.

#### **Special Events**

In 2013, the Zoo launched the public portion of a The inaugural BuffaLoveFest at the Zoo took place on May 31, 2013. The event was a celebration of "All Things Buffalo" and featured local bands, food trucks, beer from Buffalo breweries, and a variety of artisan vendors touting Buffalo-themed wares. There were 1,800 in attendance at the event, a majority of whom were part of the twenty-something age demographic that the Zoo has struggled to reach in the past. The event raised over \$32,000, considered a large success for a first-time event. BuffaLoveFest was so well attended that it will become an annual fundraising event for the Zoo.

> BuffaLoveFest rounded out an already full calendar of successful events in 2013. Polar Bites took place on February 21st with 53 participating vendors and 1,200 in attendance at the Buffalo Niagara Convention Center. The theme of our 2013 Catillion was "Shake a Tail Feather". It was a sell out sit down dinner event which netted approximately \$120,000 for the Zoo Foundation, Congratulations to Nicole and Steve Swift and the entire committee who made it a night to remember. Our last major event for the year, Wines in the Wild took place on Wednesday, July 24th. More than 2.600 people attended and we netted approximately \$110,000 for Adopt-an-Animal. Thank you to the ProZoo Board for their work on this event and on Polar Bites. Thanks also to the Women's Board for the great Basket Raffle and Silent Auction, as well as their hard work on the Holiday luncheon each year.

> Other special events that took place during 2013 included Jungle Love, Breakfast with the Easter Bunny, Labor Day, Howl-O-Ween Havrides, Breakfast with Santa, Members Appreciation Nights, and the popular Zooper Saturday series.



## Friends of the Zoo 2013

The board and staff of the Zoological Society 2013 ANNUAL FUND of Buffalo, Inc. would like to thank the individuals and organizations listed below. We are proud and happy to acknowledge all of The Annual Fund supports the on-going the leadership aifts made to the Buffalo Zoo in the 2013 calendar year. Every effort has been made to ensure accuracy in our listings. If you notice any mistakes or omissions, please notify the Development Office at the Buffalo Zoo. We are grateful to all of our donors for their continuing support and generosity.

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operation of the Buffalo Zoo. Members of the community support the Zoo in carrying out its mission of conservation, education and recreation. Nearly \$300,000 was contributed to the Annual Fund in 2013. Listed below are the Leadership Donors.

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#### The Bear Necessities Campaign

The Bear Necessities Campaian came to a successful close in 2013. More than \$18 million was raised which allowed the Zoo to create a new entry plaza complete with admissions area, café, gift shop and other visitor amenities. The main project funded by the campaian will be Arctic Edge, a new exhibit for polar bears and other arctic species. Currently under construction, the new \$14 million state-of-the-art habitat is scheduled to open in the fall of 2015. We are grateful to all who contributed to the success of this effort.

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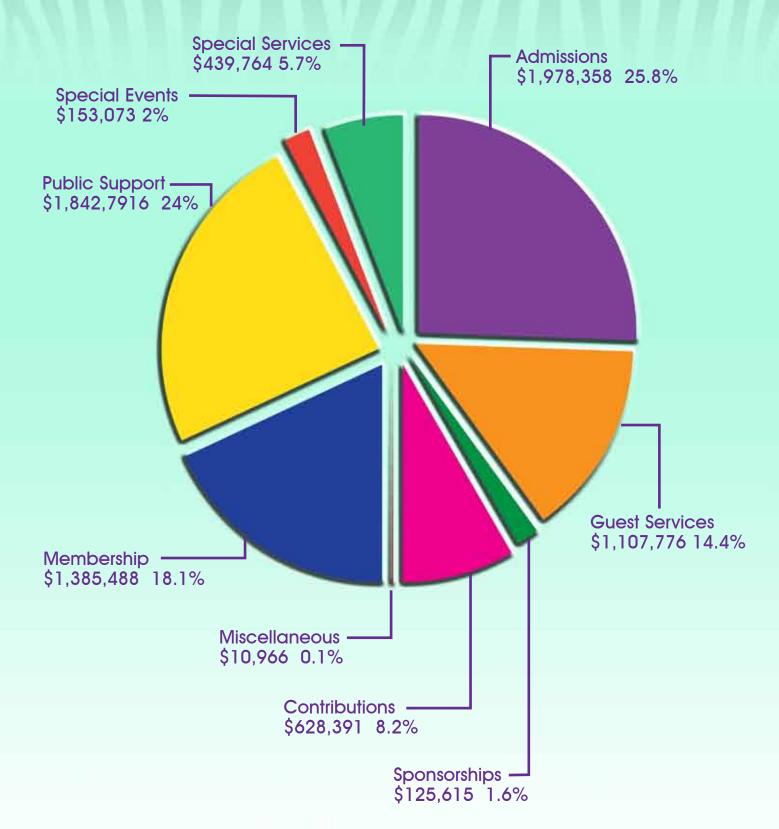
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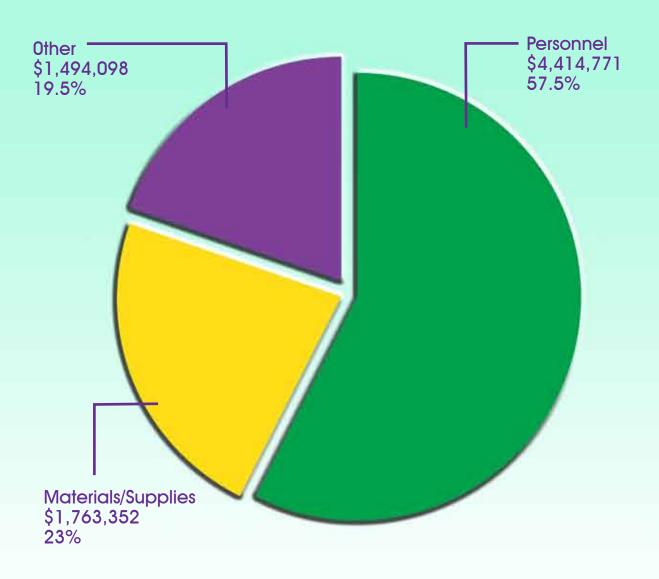
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# 2013 Operating Statement

Revenues Total \$7,672,221



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